

Maryland Health Care Commission

Momentum Healthcare Presentation

June 2009



Momentum Healthcare Corporate Overview

June 2009



Overview of Momentum Healthware

• Founded in 1995

- 14th Major Release of our Clinical Software
- U.S. offices – Headquarters in Nashville, TN
- Global Headquartered and Software Development in Winnipeg, Manitoba, Canada
- 60+ Employees (concentration of nurses, dietitians, and administrators)



• Our focus is on solving problems in LTC

- U.S.: Long Term Care (SNF, ALF, & IL)
- Canada: LTC, Home Care and Rural Acute
- New Zealand: Home Care



• Serve gamut of LTC facilities

- For-Profit and Non-Profit Organizations
- Nearly 800 unique LTC customer sites
- Multi-facility chains and Top 10 chains



“To serve our healthcare clients with exceptional software and professional services to promote a superior quality of care”



Momentum Solutions Overview

June 2009



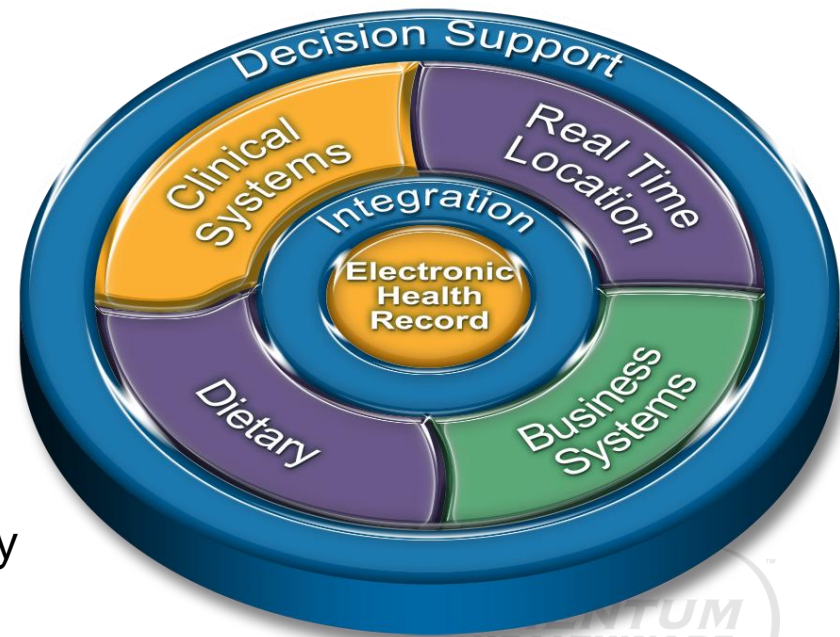
Momentum Product Offering



Momentum Healthware

Clinical Systems

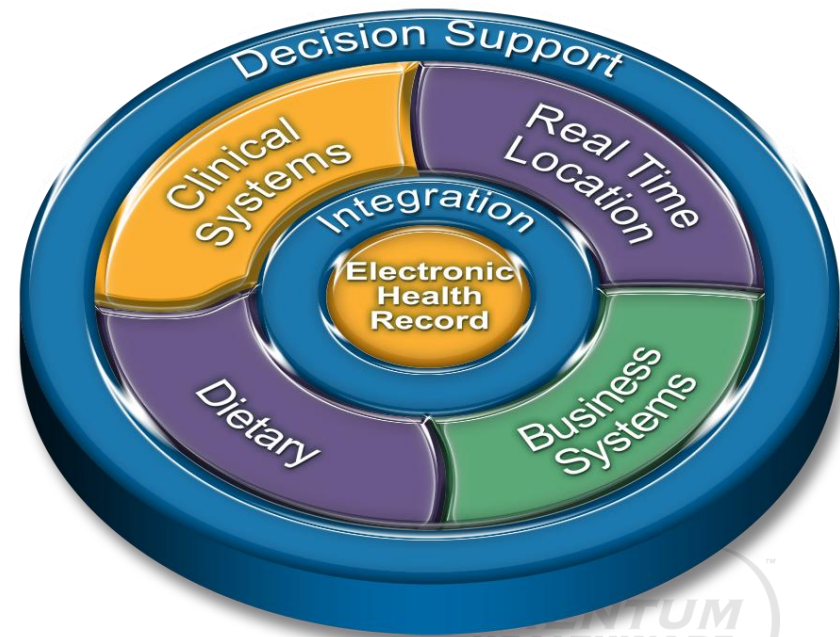
- o Care Management - complete EHR for child-centric care
- o Modules:
 - Registration (ADT)
 - Minimum Data Set (MDS)
 - Electronic Charting
 - Dynamic Care Planning
 - User Defined Assessments
 - Physician Orders
 - Progress Notes
 - Care Touch – touch-screen technology



Momentum Product Offering



- Billing Management Focused
- Optimized for financial management and efficiency in LTC marketplace
- Modules:
 - Resident Billing and Trust
 - MIS Management
 - Materials Management



Momentum Product Offering



Momentum Healthware

Decision Support Systems

- Analyze historical and predictive information in real-time
- Consolidates Clinical, Billing and Third Party data
- Modules:
 - Analytics
 - Dashboard
 - Reports
- Customizable dashboard views



Momentum Product Offering

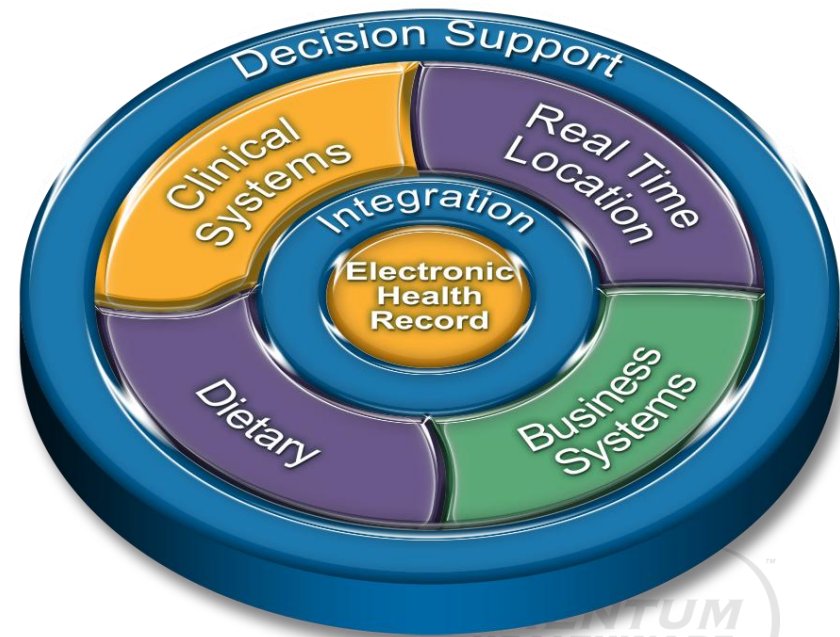


Momentum Healthware

Specialty Systems

Real-Time Location System

- Instantly locate residents, staff and assets with RFID technology
- Save hours of staff time each day
- Built-in wireless nurse call and wander guard
- Instant reports on: movement, workflow, and event data
- Proven ROI in 8-12 months



MOMENTUM
HEALTHWARE

Momentum Product Offering

Momentum Healthware Specialty Systems

Dietary Management

- Designed for food service departments
- Integrated with care plans and EHR
- Modules:
 - Nutritional Care Plans
 - Menus
 - Production
 - Costing
 - Assessment



Added Value

Partnership Approach
Beyond Software
The Momentum Difference

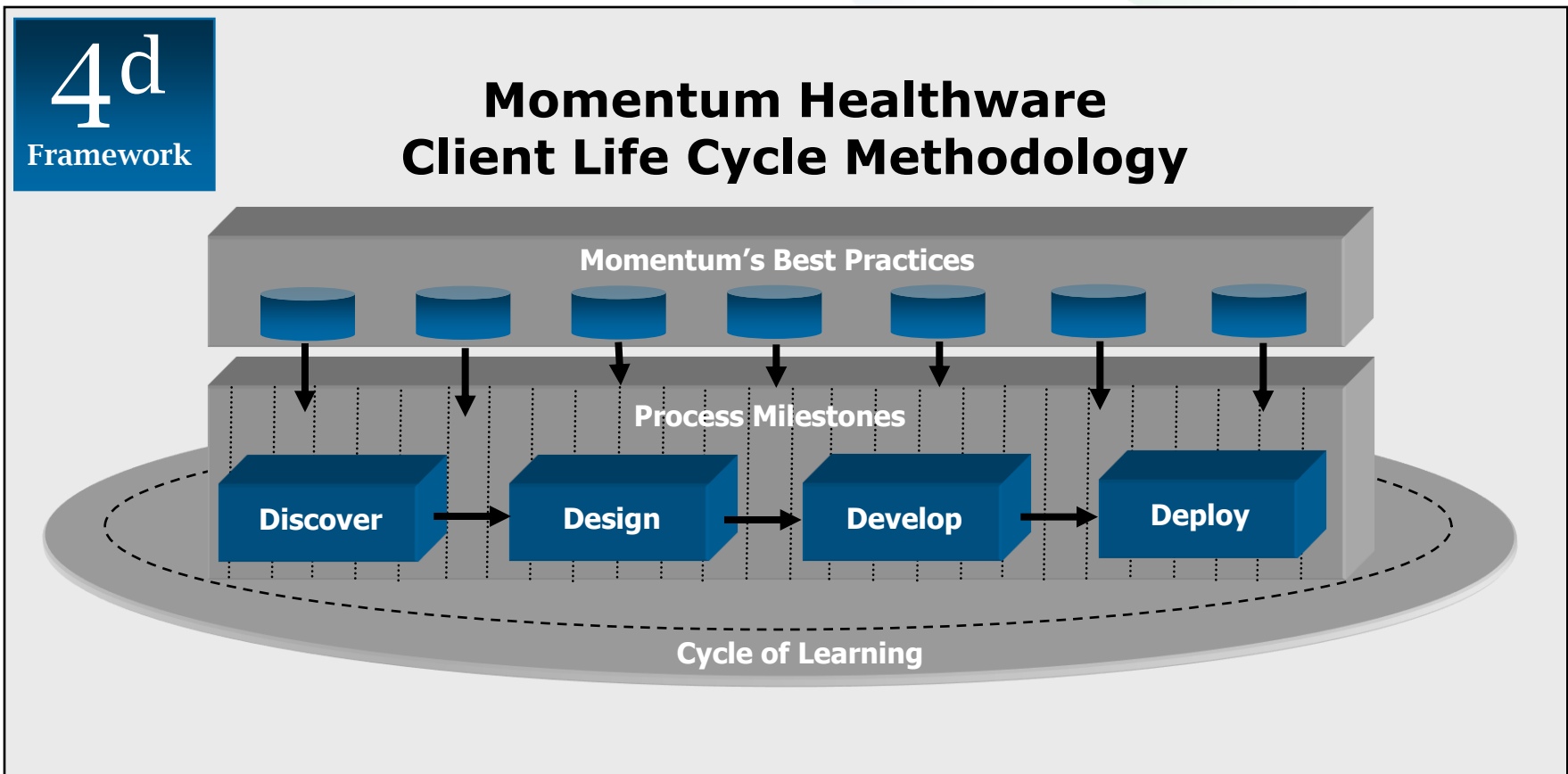


Client Life Cycle Methodology

- Based on a long-term partnering approach
- Systematic method for deploying IT
- Ensures consistency, quality, & expected results
- Identifies and achieves required compliances
- Each client may have several IT projects
- Each project is managed within the 4d Framework

Partnership Approach

- Proven Methodology
 - Comprehensive Client Lifecycle Methodology
 - Focus on client service and success



Beyond Software

Support

- 24 x 7 x 365 support on mission critical applications
- 8:30am – 5:00pm support on all other products
- Remote connectivity available
- Very comprehensive support structure and severity response levels

Training

- Training is done by professionals with experience in particular area (RN's, Dietitians, Accountants, etc)
- Typically employ a “Train the Trainer Approach”
- Develop schedule to meet specific needs of the organization

The Momentum Difference

- Mission Driven
- Great Results start with Great People
- Products that exceed expectations
- Integrated solution that leverages and enhances the value of the data
- Partnership approach



Thank You

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